# "Developing alternatives for illegal chainsaw lumbering through multi-stakeholder dialogue in Ghana and Guyana"

European Commission programme on Tropical Forests and other Forests in Developing Countries

# Assin Foso District Level Multi-Stakeholder Dialogue (DLMSD 5)

#### **Minutes**



Date: 14<sup>th</sup> Sept, 2011

**Venue: Assin-North Municipal Assembly Hall** 

by Evans Sampene

#### **Members Present**

#### Name

Gabriel Amanor
 Kwabena Badu
 Kwadwo Afful

4. Bismark Kofi Bonnah

5. George Mintah6. Asante Kwabena

7. P.K.Dick

8. Kwadwo Acquah9. Samuel k. Nyame10. Edwin Fiifi Acquah11. Thomas Jast-To-Way

12. David K. Amoah13. Kwamena Hayford

14. Rose Bentum

15. S.K. Boafo

16. Daniel Y. Ansah17. Yade Vincent

18. Peter Yaw Affum

19. Nifaasoyir Chrisantus

20. Simon Sam 21. Ofori Amanfo

22. Munkaila A. Bawah

23. Kofi Nkyi24. Kweku Seidu25. Elijah Andorful

26. Nana Kwakye-Andoh

27. Nii Anali Sai

28. Alhaji M.A. Nkansah

29. Kwame Danquah

30. Michael Sagoe

31. Joseph Blay

#### In Attendance

Ekua Ansah-Eshon
 I.C.Y. Apetorgbor

3. Seth K.A. Duodu

#### **Project Secretariat**

1. James Parker

# **Stakeholder Group**

Wood Worker, Ningo Carrier, Ahiamum Camp Carrier, Ahiamum Camp

Chainsaw Operator, Ahiamum Camp Chainsaw Operator, Assin-Akropong

FSD, Assin-Fosu MOFA, Assin-Fosu

Chainsaw Operator, Ahiamum Camp Table Saw Miller, Breman Asikuma Lumber dealer, Breman Asikuma

EHO (THLDDA) EHO (ANMA) GNFS, Assin-Fosu ANMA, Assin-Fosu

Operator/Lumber dealer, Assin-Fosu

Lumber dealer, Assin-Fosu

FSD, Assin-Fosu MD Assin-Fosu FSD, Assin-Fosu

Chainsaw Operator, Bankyease

Media, Assin-Fosu EHS, Assin-Fosu Carrier, Bankyease Carrier, Bankyease

Chainsaw Operator, Bankyease Traditional Authority, Effutuakwa

BNI, Assin Foso

Yaban ventures. Assin-Fosu

Chainsaw Operator, Assin-Nyakamasi

NCCE, Assin-Fosu Magistrate, Assin-Fosu

Chairperson, MSD-SC, Takoradi District Manager-FSD, Assin-Fosu

CFW, Assin-Fosu

NPC, EU CSM Project

2. John Amonoo CFA

3. Evans Sampene Mensah Research Assistant-TBI Ghana

## Agenda:

The agreed agenda for the meeting were;

- > feedback from National MSD5, and,
- stakeholder consultation on the policy proposal for the supply of legal lumber to the domestic market.

#### **Acronyms**

ANMA Assin North Municipal Assembly
BNI Bureau of National Investigations

CBA Cost-Benefit-Analysis

CFW Community Forestry Worker
CFA Community Forestry Advisor

CSM Chainsaw Milling

DLMSD District Level Multi-Stakeholder Dialogue

EHO Environmental Health Officer

EHS Environmental Health and Sanitation

EU European Union

FM Frequency Modulation
FSD Forest Services Division
GNFS Ghana National Fire Service
MoFA Ministry of Food and Agricultural
MSD Multi-Stakeholder Dialogue

MSD-SC Multi-Stakeholder Dialogue-Steering Committee

NCCE National Commission on Civic Education

NPC National Project Coordinator
TBI Tropenbos International Ghana

THLDDA Twifo Heman Lower Denkyira District Assembly

Proceedings Action

#### 1.0 Opening.

The meeting started at 10:10 am with a prayer by Mr. Kwabena Asante a technical officer with FSD, Assin-Fosu.

#### 2.0 Introduction.

The CFW gave apologies on behalf of the FSD district manager for his inability to be part of the meeting in the morning due to some pressing official issues. He was to however join the meeting in the afternoon. The CFW welcome all members to the meeting. Members introduced themselves stating their names, stakeholder group and institutions/organizations they were representing.

The NPC introduced the chairperson of the MSD-SC to members and said she was there to witness DLMSD. He also introduced the New CFA. The CFW finally introduced Mr. Ofori Amanfo from the media (Nkwa FM Station) who covered the meeting.

# 3.0 Opening remarks

In his opening remarks, the CFW gave a brief background of the EU CSM and activities carried out so far. He emphasized the need for stakeholders to educate and create awareness on what the project is doing to help address the illegal CSM menace.

The MSD-SC Chairperson welcomed all members to the meeting and said she was very delighted to be part of the DMSD meeting. She said illegal CSM is a major driver forest degradation in Ghana. She continued that the MSD platform is a neutral and common grounds where all stakeholders concern with illegal CSM and trade come together to discuss and find viable solution to the canker. The platform according to her has been discussing the issue since 2008 and has provided an effective pathway for research on the problem in terms of understanding the causes and consequences and together reached consensus on how to address the problem. She cautioned members to note that the forest is also for future generations. Hence, posterity will judge us, if we fail to find a lasting solution to the problem today. She finally urged members to discuss the drivers of illegal CSM and develop strategies to address the drivers devoid of any personal interest.

# 4.0 Reading and acceptance of previous minutes.

Copies of previous meeting's minutes were distributed to all members. The CFA read the minutes and translated it into the local language. After some corrections were made, Mr. S.K. Boafo, a chainsaw machine operator moved for the acceptance of the minutes and was seconded by Mr. Samuel Kwaku Nyame, a table saw miller.

## 5.0 Purpose of meeting.

The NPC outlined the purpose of the meeting as follows:

- feedback from National MSD 5 meeting, and,
- consultation with DLMSD members on the draft policy proposal to supply legal lumber to the domestic market

He explained that based on the decision at the broad Multi-stakeholder consensus meeting in Accra in 2010, TIDD and the EU CSM project have developed a draft policy proposal for addressing illegal CSM and supply of legal lumber to the domestic market. He added, at the national MSD 5 meeting, stakeholders discussed the draft policy proposal and recommended that district level stakeholders be consulted to make inputs and ensure that the strategies in the policy proposal also address the drivers of illegal CSM.

# 6.0 Update on the national MSD5 and the project.

Mr. S.K. Boafo and Mr. Daniel Y. Ansah presented what transpired at the national MSD 5 meeting. They said the main issues discussed were the draft policy proposal for supply of legal lumber to the domestic market and the action plan for implementing activities in support of policy option two. They added the following as key observations and recommendations made by stakeholders on the policy proposal.

- That the policy proposal is more skewed in favour of the formal industry more than stakeholders in the CSM enterprise.
- The exclusion of logosol in the list of equipment for artisanal milling was not acceptable to many stakeholders
- The efficiency level set for the listed equipments for artisanal milling was not realistic. Many of the equipments cannot mill to that efficiency.
- There is the need to discuss and finalize the definition and concept of artisanal milling

The NPC also informed members that a meeting has been held with the parliamentary select committee on forestry issues to discuss the policy proposal. They have also made useful observation and recommendations to improve the proposal.

#### 7.0 Group work and presentation of outcomes

Before the group work, the NPC reminded members of the drivers of illegal CSM, the outcomes of the SWOT analysis of policy option two and presented key outcomes from the CBA (Annex C). He urged members to discuss and develop strategies for addressing the drivers of illegal CSM taking into consideration the following:

- dwindling timber resources;
- increased population with corresponding increasing infrastructural developments;
- the domestic aspect of the VPA, and,
- rural unemployment.

Members were put into four groups. Each group discussed a list of drivers of illegal CSM and developed strategies for addressing them. Two groups discussed the same list of drivers, but from different directions. Each group made a presentation on the outcomes of their group work (details in Annex B). After the group presentations, members were given time to ask questions for clarification and make inputs.

# 8.0 Closing remarks

The MSD-SC Chairperson thanked all members for attending the meeting. She was, however, not happy that women were not well represented at the meeting and urged the stakeholder groups to bring along their women to such meeting. The CFW on behalf of the project team also thanked all members. Mr. Samuel Kwaku Nyame, a table saw miller moved for the closure of the meeting. He was seconded by Mr. Michael Sagoe from the NCCE. The meeting ended at 1:25 pm with a prayer by Mr. Kwabena Asante, FSD technical officer.

Signed:

Evans M. Sampene: Recorder

Signed:

Seth Duodu (CFW) Chairman

SUNday

<u>Annex A:</u> Guiding question for group discussions to develop strategies to address drivers of illegal CSM

**Question:** In the context of the agreed policy direction (policy option 2), the current situation (forest degradation, population growth and rapid infrastructural developmental in Ghana), develop strategies to address the under listed drivers of illegal CSM in Ghana:

- Domestic market demand
- Rural unemployment
- Weak institutions
- Inequity in access and benefit sharing (tenure)
- Corruption
- Ambiguity in the law banning CSM
- Easy entry into the trade
- Lack of political will to enforce the ban
- Political interference
- Cross border trade
- Lack of sustained public awareness creation
- Appropriateness of CSM technology in areas where it is not economical for conventional logging
- Lack of proper means for securing protected areas

# Annex B: Outcomes of group discussions on strategies for addressing drivers of illegal CSM

#### 1. Domestic market demand

- Build capacity of chainsaw operators and facilitate acquisition of artisanal milling equipments to supply lumber to the domestic market
- Reduce export of lumber
- Promote use of wood alternatives/substitutes
- Develop a massive afforestation programme to match demand
- Develop regulatory framework to ensure that sawmills supply their quota of lumber to the domestic market

#### 2. Rural unemployment

- Build capacity of rural people and support them to engage in viable alternative livelihood
- Develop plantation activity as a viable forest based enterprise for rural people
- Build capacity of rural people to be able to identify business opportunities

#### 3. Weak institutions

- Encourage stakeholders to assist institutions concern with forest management to enforce the laws/policies governing artisanal milling
- Define clearly roles of various institutions concerned with forest management and enhance their capacity especially frontline/district officers

#### 4. Inequity in access and benefit sharing (tenure)

- Develop a legal and regulatory framework to enable artisanal millers have access to resource
- Review current benefit sharing scheme to include the farmer/landowner
- Create awareness on access to timber resources and benefit sharing of timber revenue

#### 5. Corruption

- Involve local people in monitoring
- Enhance supervision/monitoring of frontline staff and punish culprits
- Educate staff on consequences of corrupt practises

#### 6. Ambiguity in the law banning CSM

- Develop simple, clear and understandable laws/policies to regulate artisanal milling concept
- Build capacity of prosecutors in forest laws
- Education on forest laws should be made available to all stakeholders
- A law should be made compelling artisanal millers to sell their products to the domestic market only

## 7. Easy entry into the trade

- Develop regulations to guide setting up artisanal milling enterprises
- Facilitate formation of registered association of artisanal millers and lumber traders
- Train, certify and licence artisanal millers
- Establish platforms to discuss and address problems concerning artisanal milling

#### 8. Lack of political will to enforce the ban/ Political interference

- Encourage politicians to stop interfering with artisanal milling concept
- Form a neutral body to monitor and address grievances of stakeholders
- Facilitate formation of artisanal millers and lumber traders association to regulate milling and trade in artisanal milled lumber
- Develop laws/policies/guidelines that are simple and understandable
- Institute a name and shame policy against any public office holders/politicians who interfere with the management of the forest
- Ensure speedy prosecution of forestry related cases.

#### 9. Cross border trade

- Strengthen the border agencies to check illegal cross border trade
- Set up a special market to serve export

# 10. Lack of sustained public awareness creation

- Carry out sensitization and awareness creation on artisanal milling concept
- Enhance capacity of stakeholder to participate in awareness creation and education programmes
- Lobby to include forestry education in school curriculum

# 11. Appropriateness of CSM technology in areas where it is not economical for conventional logging

Will be addressed with the inception of the artisanal milling concept

#### 12. Lack of proper means for securing protected areas

 Involve all stakeholders (including local people) to support the FC to secure protected areas

# ANNEX C SCENARIO AND COST BENEFIT ANALYSIS OF PROPOSED POLICY DIRECTION FOR THE SUPPLY OF LEGAL TIMBER TO THE DOMESTIC MARKET

#### **EXECUTIVE SUMMARY**

#### Introduction

Much of Ghana's forest sector problems can be traced to illegal chainsaw lumber production which presently stands at about 2.5 million m³ accounting for 80% of total supplies on the domestic market. This has contributed significantly to forest depletion and decline in the forest sector's contribution to GDP from about 6% in the 1990s to roughly 2%. Price distortions on the domestic market, largely caused by over concentration on the export market for better turnovers and an unwillingness to sell grade lumber on the domestic market by the formal sector have created a large supply gap which has been met largely through illegal chain saw lumber supplies. Attempts to regulate forest use through enforcement of legislation have not been successful but rather generated a lot of conflicts and undermined good forest governance.

Under the VPA with the European Union Ghana has made a commitment to ensure that legal timber is not only traded on the export market but on the domestic market as well and is therefore seriously looking for options for supplying legal timber to the domestic market. The EU is supporting the Government through the NREG Programme and a Tropenbos International Ghana led project to develop alternatives to illegal chainsaw milling through a multi-stakeholder dialogue process backed by scientific research. These initiatives have developed the following three policy directions as a first step towards formulating specific strategic options for dealing with the problem:

- 1. Sawmills to supply the domestic market with legal timber obtained from sustained yields;
- 2. Sawmills and artisanal millers<sup>1</sup> supply the domestic market with legal timber obtained from sustained yields; and
- 3. Artisanal millers supply all lumber required by the domestic market while sawmills focus on export, in keeping with the legal timber framework.

However the current, stakeholder understanding of the costs and benefit implications of prospective intervening measures associated with these policy directions is scanty. Therefore this research was commissioned to provide a cost benefit analysis in order to inform policy decision on the most appropriate policy strategy.

<sup>&</sup>lt;sup>1</sup> Artisanal milling is the use of small-medium motorized mobile milling equipment capable of recovering *at least* 50% dimension lumber from logs purposely for the domestic market. Artisanal mills should include all bush mills, lucas mills, wood mizer sand mobile dimension mills but exclude any form of chainsaw machines (source: TIDD/TBI discussion paper on domestic supply of timber)

The analysis has been carried out at the backdrop of the following forest sector conditions: weakness in forest regulation and enforcement associated with rent- seeking behaviour among public officials; a high rate of illegal logging by both formal and informal forest businesses; a likely future decline in resource availability; increasing share of harvest by a few but large scale companies and a shrinking forest industry. In addition, inadequate legislation has worked against community access to timber: in particular, the non-existence of timber felling rights to the informal sector, farmers' tenurial rights to naturally regenerated trees on farms and failure of distributed forest revenues to trickle down to forest fringe communities. These create a disincentive for local support for enforcement of forest laws and actually encourage farmers to do business with illegal CSM operatives who offer them better deals.

The Methodology employed in the research has four key components, viz: Developing the critical parameters for analysis through stakeholder consultation, literature review, and secondary data collected from a number of recent empirical studies in the sector, stakeholder consultation and modelling. The financial and economic modelling of the formal and informal wood businesses and state revenues and costs was done to identify and analyze the impacts of key policy scenarios (as measures) under each of the three policy options (as strategies). The model was designed on the basis of key assumptions consisting of researched 2007 indicators. Secondly, a unit cost analysis of business operations for three categories of producers was constructed using industry source data. These two compartments were combined to produce complete value chains for the producers comprising total volumes and values of timber inputs, domestic and export sales values, cost of timber inputs, other costs and profits. Below the business operating line, the model recalculates the components of forest revenues and other payments to stakeholders and cost of institutions. The weaknesses of the model are that it is not designed to forecast level of demand or the degree of substitution of imports for domestic supply. Levels of demand are determined outside the model by policy; prices are also imposed on the model and not determined by it. A full investigation of environmental impacts of the options has not been included in the research work.

#### Scenarios and key assumptions for the Cost-Benefit Analysis

In order to proceed with the analysis, four scenarios departing from the baseline (business-as-usual) situation were developed under the 3 policy options:

- 1. Sawmills only supply legal lumber to the domestic market (policy option 1)
- 2. Sawmills and artisanal millers supply legal lumber to the domestic market under conditions of a lumber export ban (policy option 2)
- 3. Sawmills and artisanal mills supply legal lumber to the domestic market under a regime of domestic harvest quotas and fiscal incentives (policy option 2)
- 4. Artisanal millers only supply legal lumber to the domestic market (Policy Option 3)

The Baseline Model consists of a progressive shift of policy from the "Business-As Usual" conditions of 2007 to a full implementation by 2015 of legal timber enforcement under VPA. No other major policy reform is assumed to occur under this model. Reference to the 2007 baseline, sawmills consumed about 910,000m<sup>3</sup> of timber in 2007 and produced a total of 360,000 m<sup>3</sup> of lumber, of which about 150,000m<sup>3</sup>

was disposed on the domestic market.<sup>2</sup> CSM produced an additional 497,000 m<sup>3</sup> of lumber. In terms of business profits, export markets, with better prices (US\$425 per m<sup>3</sup>) than the domestic (US\$180 per m<sup>3</sup>) provided better business opportunities in 2007 for sawmills to return business margins of between 9% and 14%. CSM was a still better business option with a return of 28%, twice that of the integrated mills

In terms of forest taxes and other transfer payments, Sawmilling contributed about US\$8 million in stumpage fees and export levies in 2007. This was equivalent to US\$9.50 per m³ forest tax. CSM informal payments were also equivalent to about US\$5.5 per m³ of input used. CSM contributed to livelihoods to the tune of some US\$130 million and about US\$12 million to developments in Districts. The integrated sawmills are reported to make informal payment amounting to US\$8/m³ of timber harvest and may also have contributed about US\$7 million in informal payments to traditional authorities and their subjects through logging activities. They would also have made additional cash payment of about US\$400,000 in Social Responsibility Agreements.

In terms of employment, direct employment in sawmills was about 11,500 persons. In contrast, CSM employed 130,000 persons. These consisted of 70,000 direct employments in production.

The cost-benefit analysis of the scenarios was informed by key assumptions that were maintained as constants.

- 1. Even though the current annual allowable cut is fixed at 2 million cubic meters, a VPA Assessment Study put the sustainable annual harvest limit tentatively at 700,000m³ (Mayers et al. 2008). This study prioritized sustainability in the analysis and thus maintained this figure as the annual sustainable cut (ASC) awaiting any further national inventory that might provide a different estimate.
- 2. Wood sourced from plantations and underwater reserves are not factored into the analysis
- 3. Based on recent national market survey, the domestic demand for lumber is estimated as 600,000m3
- 4. Based on comparative study of different milling techniques which gave an average recovery of 54.5%, it is taken that a milling recovery of 55% should be taken for the scenario analysis.
- 5. It is assumed that given the history and politics around determination of stumpage regime in Ghana, the stumpage fees are retained at their 2007 level estimate of US\$8.44/m<sup>3</sup>
- 6. It is assumed that domestic prices of lumber will improve by increasing from about US\$180 to US\$310.

# Results of the Cost Benefit Analysis and Modeling

Based on unit production costs, informal payments, institutional costs, predicted resource availability and production levels, export-domestic distribution of production, pricing, employment prospects and prevailing fiscal fees, the various scenarios generated different levels of net financial and economic benefits. The situation under the different scenarios in terms of availability of resources (log inputs), domestic lumber volume and export volume is summarized in table 1.

<sup>&</sup>lt;sup>2</sup> Recovery from sapwood is a major component of joinery works in the informal sector. Joinery for low cost housing and furniture and joinery for local food bars depend on this material.

Table 1 Log input and domestic lumber production for both domestic and export markets under different scenarios

	Log input	Domestic lumber volume ('000)		Export lumber	Critical	
	from natural	$m^3$		volume('000)	condition	
	forest (('000)	Sawmill	artisanal	chainsaw	$m^3$	
	$m^3$					
Baseline	2550	150	-	497	210	
Scenario	409	600	-	-	224	1,091,000 m <sup>3</sup>
1(policy						of round wood
option 1)						imported
Scenario 2	562	183	114	-	-	
(policy option						
2)						
Scenario 3	562	88	135	-	91	
(policy option						
2)						

Reduced future harvest levels, due to continued depletion of the resource means future domestic supplies of lumber to the domestic market, including large proportions of Lesser-Used and Lesser-Known Species, will be inadequate to meet the current estimated demand of  $600,000\text{m}^3$ . It will therefore be necessary to either import logs (in the short term) for domestic processing or lumber. Importation of logs for processing for the domestic market will be unprofitable for sawmills. Consumers will depend for at least 50% of demand on importation of lumber and also face higher price in the order of US\$310/m³. Thus domestic price are likely to rise up to the import parity price level.

Declining resource volumes will also negatively affect both State revenues and other payments to forest communities (represented by Traditional Authorities, District Assemblies, communities and farmers). This could reduce opportunities for creating incentives for protecting the remaining timber trees in off-reserves and promoting sustainable forest management in forest reserves.

The economy will benefit from engagement of Artisanal Millers in production of lumber for the domestic market as they show potentials for creating value added in processing. Potential employment levels will continue to depend on availability of timber. Still within this limit, increased large-scale sawmill costs in the future threaten the realization of this potential limit of employment. For AMs, they will only be able at the maximum provide direct employment for about 21,000, compared to the 130,000 under CSM. This is also a challenge. Interventions in minimizing adverse impact of reforms may have to pay attention to both CSM and the formal sector.

The results of the financial, economic and social cost benefit analysis (CBA) conducted using the broad spectrum of research results and in particular a result of the model scenarios is summarized in table 2:

Table 2: Cost benefit analysis results of policy options: NPVs discounted @ 20%, (US\$,000)					
		Sc.1 (Option	Sc.2 (Option		
	Baseline	1)	2)	Sc.3 (Option 2)	
Financial	895,290	-311,286	808,417	846,879	
Economic	125,016	-513,683	125,630	203,048	
Incremental NPV of options (over baseline), US\$,000					
Financial		-1,206,576	-86,873	-48,411	
Economic		-638,698	615	78,032	

A highly positive financial return and a contrasting significant economic loss in the baseline case confirm the existence of the situation under which policy makers do not address the issue of economic pricing of timber and as a result processors do not have the incentive to improve efficiency. Informal payments from CSM operations sustain the operation which is inefficient. While these create economic costs which are not considered by private operators, failure of policy to correct the wrong market signals end up putting money in private pockets.

In all the scenarios, it is the third that promises maximum impact of reforms. It shifts policy towards allowing greater roles in the markets for artisanal millers as micro enterprises. Comparing the financial gains in Scenario 3 to the Baseline, there is a financial loss of about US\$ 48 million, but an economic gain of about US\$78 million (**Table 2**). This implies in the shift of policy choice, some stakeholders are bound to lose. However, there are opportunities and good justification for the state to invest in mitigation measures, using the economic gains, to turn the outcome into a "Win-Win" situation. A comparison of the options using Option1 as the standard clearly shows that scenario 3 (of option 2) is by far the most economically efficient policy choice (**Table 2**). Scenario 3 also uses a deliberate state policy to positively influence access to forests by improved artisanal millers. It should be noted that the CBA results reveal potential impacts. The numbers do not suggest the forest economy is out of the woods. The models show that efficiency and market pricing need to work simultaneously to achieve the Scenario 3 results.

Reflecting on the sustainable harvest of 718,000 in relation to an AAC of one and two million cubic meters, all things being equal, table 3 shows how lumber production by the various players under conditions of scenario 3 will look like.

Table 3: lumber production by various producers under scenario 3 conditions at different annual allowable cut levels

Lumber	Mill input RWE				
Supplier	(m3)	Share	<b>Lumber Production</b>		
AAC: 718,000 m3					
Integrated Mill	33,000	8%	18,150		
Non-Integrated					
Mill	127,714	30%	70,243		
Artisanal Mill	269,033	62%	134,577		
TOTAL	429,747	100%	222,970		
AAC : 1000000 m3					
Integrated Mill	45,905	8%	25,248		
Non-Integrated					
Mill	178,271	30%	98,049		
Artisanal Mill	374,928	62%	206,211		
TOTAL	599,105	100%	329,508		
AAC : 2000000 m3					
Integrated Mill	91,810	8%	50,496		
Non-Integrated					
Mill	356,542	30%	196,098		
Artisanal Mill 749,857		62%	412,421		
TOTAL 1,198,2		100%	659,015		

#### **Conclusions and Recommendations**

#### **Conclusions**

The analysis suggest that any possible reforms to supply legal timber to the domestic market at sustainable levels must be done with difficult decisions, both politically, economically and socially speaking

Even though the scenario where both sawmills and artisanal mills produce for both the domestic and export market under harvest quotas and fiscal incentives promises to be the most economically efficient option, the choice comes with some costs.

Under the best scenario, supplying the domestic market with legal timber will require that:

- ❖ integrated mills, non-integrated mills and artisanal mills are given 163000, 128000 and 269000 cubic meters of timber resources from the forests
- only integrated mills should be allowed to export lumber export at a level not exceeding 91000 cubic meters

- Only 243000 cubic meters out of the 600,000 cubic meters (40%) of the domestic demand can be supplied from natural forests.
- ❖ Fiscal incentives must be developed to enable domestic market price to 'jump' to USD 310/m3
- ❖ Institutional costs for forest management and monitoring should not exceed levels reached during VPA negotiation
- Chainsaw operations are fully cramped down and that about some 20,000 affected operators are possibly integrated into artisanal milling sub-sector to fill the job opportunities that will be created by it

#### Recommendations

There is the need for political decision to shift timber harvest volumes from natural forests from the current 2 million to about 700,000 cubic meters in order to operate at sustainable levels. There is the need for industrial standards to be developed and the industry retooled to build their capacity to recover at least 50% of lumber from round logs.

Provide both social and economic incentives to support full enforcement of the chainsaw ban Introduce fiscal incentives such as reduction of stumpage for mills producing for local market, use of export quotas on traditional species and retention of special value added tax for tertiary processors. It is the scenario where sawmills and artisanal mills should supply legal lumber to the domestic market under a regime of domestic harvest quotas and fiscal incentives that promises maximum impact of reforms.

# SWOT ANALYSIS OPTION: DOMESTIC LUMBER SUPPLIED BY SAWMILL AND ARTISANAL MILLS ONLY

Options	Strengths	Weaknesses	Opportunities	Threats
2 (Domestic lumber supplied by sawmills and artisanal millers)	<ul> <li>Industry in Ghana are currently retooling to check inefficiency</li> <li>Funds are available under NREG</li> <li>Collaborative resources Management initiatives in Ghana</li> <li>Existing institutions to monitor harvesting and enforce laws (FSD, TIDD, Immigration Service etc)</li> <li>Labour groups and Associations</li> <li>CFC's and unit committees to support monitoring</li> <li>Current initiatives that supports sustainable forest management (REDD, VPA)</li> <li>Access to timber resources</li> <li>Available labour force, skills logistics and technology</li> <li>Ability to meet local lumber demand</li> <li>Availability of market</li> <li>Capital base available</li> <li>Availability of forest resources.</li> <li>Favourable climate conditions.</li> <li>The blend of manual and technological capacities to produce effective and efficiently.</li> <li>Will be able to produce higher quality at affordable prices.</li> <li>Will be able to create more jobs in rural communities.</li> <li>Will generate revenue to the government.</li> </ul>	<ul> <li>Community unit committees are not functional.</li> <li>Resource monitoring agencies are under resourced</li> <li>National data capturing system is weak.</li> <li>Difficulty in monitoring the operation of the two parties.</li> <li>Lack of adequate financial resources for chainsaw millers to acquire new machines</li> <li>Lack of expertise in the business by chainsaw millers</li> <li>Ability to pay for cost of improvement</li> <li>Low capacity in terms of supply</li> <li>Unskilled labour by chainsaw operators</li> <li>Obsolete machinery on the part of sawmillers</li> <li>The blend may lead to corrupt practices.</li> <li>Most of artisanal millers use human beings to convey lumber to accessible place which is very risky</li> <li>Internal conflict</li> <li>Conflict between sawmillers and artisanal millers</li> </ul>	<ul> <li>Improved efficiency from free hand chainsaw operation to artisanal milling</li> <li>High Demand (available Market)</li> <li>Formation of associations (CSM) to enhance monitoring and sustainable forest management</li> <li>Modern technologies available</li> <li>Provide secured employment for fringe communities.</li> <li>Reduction in chainsaw related conflicts and associated risks</li> <li>Improved community livelihoods</li> <li>Availability of alternative livelihoods.</li> <li>Increased revenue to government (tax, stumpage etc) and all stakeholders.</li> <li>Transform chainsaw operators to artisanal millers.</li> <li>Access to funding and credit facilities</li> <li>Reduced illegality in the timber industry</li> <li>Efficiency and reduction of waste in the system</li> <li>Satisfy VPA requirement</li> <li>Plantation development activities</li> <li>Enhanced Donor support</li> <li>Competiveness leading to potential reduction in cost of lumber</li> </ul>	<ul> <li>Depletion of the timber resource</li> <li>Loss of jobs by some operators</li> <li>Poor monitoring of the two parties</li> <li>Organizing chainsaw operators makes them strong</li> <li>Lack of political will</li> <li>Dwindling resource base</li> <li>Interferences by traditional authorities and farmers</li> <li>Illegal logging</li> <li>Potential occurrences of conflicts between the artisanal millers and sawmillers</li> <li>Potential differences in prices of lumber</li> <li>Extreme weather conditions affecting the forest and productivity</li> <li>Potential problems with utility services</li> <li>Substitution of wood with other non-wood materials</li> <li>Bush fires</li> <li>Destruction of farm crops and smaller trees.</li> <li>Likely fall in profit margin as a result of oversupply to the market.</li> <li>High cost of equipment</li> </ul>

•	There will be relatively low waste in lumber production. The two groups will be able to produce sustainably than a one group.	Opportunity to involve chainsaw operators in re-afforestation programmes
•	Artisanal millers can operate at where saw millers cannot. Reduction in waste with the use of the logosol and sawmill machines.	